Collaborative cOmmunity - Offsite Pharmacy Practice Phase 1
Kinburn Pharmasave
Mahone Bay, Nova Scotia
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- PharmacyU
- LEO Pharma Inc
- AstraZeneca
- PS Atlantic
- pharmacy Business Fulcrum Media Inc
QUESTION:

What is the willingness and ability of collaborative partners to host off site influenza immunization clinics in a fiscally sustainable and patient centered manner?

Success will be measured by:

- collaborative partner post clinic survey
- patient survey post injection
- fiscal analysis by dispensary manager
- comparison to provincial pharmacy immunization rates
“Vaccination is widely considered one of the greatest medical achievements of modern civilization.” ¹

“During 2012-2013, we estimate that influenza vaccination prevented 79,000 hospitalizations, 6.6 million fewer cases of influenza, and 3.2 million fewer medically attended cases or outpatient visits due to influenza.” ²

CPhA Statement on Immunization and Public Awareness, “The evidence is clear: vaccination saves lives.” Feb 19, 2015 ³

Pharmacist influenza vaccination a new professional service in Nova Scotia starting Sept. 2013

¹ http://dash.harvard.edu/bitstream/handle/1/8852146/Balding06.html?sequence=2 Accessed June 6, 2015


PROJECT DESIGN

- Pharmacy to survey our local landscape for potential collaborative partners
- Develop a checklist of characteristics to refine our search for partners
- Develop communication tools for partners
- Develop a list for resources needed from partners
- Develop a list for resources needed by pharmacy/ pharmacist
PROJECT DESIGN

- Develop a survey of patients post injection
- Develop a survey for partners post clinic
- Compare costs vs. direct fiscal benefits at the dispensary level i.e. Labour cost, transportation cost, administration cost
- Compare local immunization rate with provincial immunization rate
CHECKLIST FOR COLLABORATIVE PARTNER CHARACTERISTICS = WORKING TOGETHER WITH MINIMAL IMPACT ON SYSTEMS

- Health minded i.e. Proactive health systems in place or past collaborations
- Large potential pool of patients
- Willingness to do pre-work i.e. put up poster(s), include info in pay stubs, sign up patients on a timed appointment sheet, organize patients to arrive at the stated time
- Provide resources for clinic i.e. Private room, person to do “traffic control” and help patient fill out forms if not already done
- Location is close by or worth the travel time
COMMUNICATION TOOL FOR COLLABORATIVE PARTNERS

- Hard copy letter if a “Cold Call” includes:
  - who you are, contact person
  - what is the service - why it is important
  - ease of providing service
  - possible contact time frame
  - may include a list of other services

- Previous partner can call ahead to set up times - called in Spring all wanted to be recalled in Fall
Our award winning Health Care team would like to offer you our expertise in providing expanded scope services to you and the members of your organization. These services include group presentations with a power point and hand outs on Safe Medicines for Seniors, Lyme disease, Sun Safety, and topics we can develop and tailor to meet your needs. Our team can also provide vaccination clinics - flu shots delivered at your site! Other vaccinations pharmacists can provide include those for travel and health issues such as Zostavax™ to help prevent shingles, Pneumovax™ to protect from pneumonia, Gardasil™ for both women up to the age of 45 and men up to the age of 26, to protect from certain cancers. [1] Helping individuals quit smoking is an area in which we also have expertise. This can be provided on an individual basis or in a group. We can tailor the program to include the first month supply of nicotine replacement products as well. Our “every day” practise included Pharmacists providing Emergency Prescriptions, Assessing and prescribing up to a 90 day supply of a patient’s current prescriptions, assessing and prescribing for 31 Minor Ailments, adapting a prescription, therapeutic substitution, compliance packaging, injection services, medication reviews - Basic and Advanced and an assessment, prescribing and injection service for those patients who cannot get to another health care provider to get a prescription for their immunization needs. We look forward to working with you to meet the health care needs of your organization and your members,
Our pharmacists can ASSESS and PRESCRIBE, and if you so choose dispense your medication. It is convenient and easy to arrange an appointment with a trusted healthcare provider in our private consultation room.

*These expanded scope services do have a fee.

- Indigestion
- Acid Reflux
- Nausea
- Diarrhea (non-infectious)
- Hemorrhoids
- Allergic Rhinitis
- Cough
- Nasal Congestion
- Sore Throat
- Mild Headache
- Minor Muscle Pain
- Minor Joint Pain
- Minor Sleep Disorders
- Menstrual Cramps
- Emergency Contraception
- Dry Eyes
- Oral Ulcer
- Thrush
- Fungal Infections of the Skin (such as Athlete’s Foot)
- Vaginal Yeast Infection
- Threadworms and Pinworms
- Cold Sores
- Contact Allergic Dermatitis (skin reaction – contact with an allergy)
- Mild Acne
- Mild to Moderate Eczema
- Hives (including bites and stings)
- Impetigo
- Dandruff
- Calluses and Corns
- Warts (excluding facial and genital)
- Smoking Cessation
What can we do for you?

What resources can we share?

Where can we provide the service?

Is there a way to promote this service within the community?

Is there a service you would like us to develop and provide to you?

Would you like more information on our services?
Follow up Letter:

Following up on our conversation last Spring, I would like to set up a meeting to plan the provision of Flu shots for your staff. We would be pleased to provide these for the town of Mahone Bay and would ask for your participation in developing a time line, sharing the appropriate forms to be filled out before hand and allowing us to use an area that will have space for people to wait both before and after the immunization.

Why is it important for businesses to have employees receive the flu vaccine?

• Absenteeism, interruption of service, and health benefit costs are all real challenges employers must face when their employees get influenza (flu).
• Flu can spread easily in the workplace resulting in lost work hours and productivity.
• It has been estimated that the flu costs the Canadian economy about one-half billion dollars annually (Canadian Coalition for Influenza Immunization).
• Each employee could be absent for a week, with individual productivity being affected for up to two weeks following the onset of influenza.
• To reduce employee absenteeism due to influenza illness, employers should seriously consider yearly influenza immunization for healthy working adults.

I look forward to meeting with you and providing this health care service to the Town of Mahone Bay.

Thank you for your time and consideration,
Location - near to pharmacy essential??

PARKING!!

Accessible private room with waiting area including chairs

Advertise in house (use pharmacy provided resources - poster, post card, brochure, sign up sheet)

Pre-sign up patients in a time efficient manner

Pre-fill out forms

Communicate to pharmacy sign up numbers

Traffic controller - theirs or our assistant
Influenza Immunization Guide for Pharmacists by CPhA and Immunize Canada ⁴

BC Center for Disease Control Immunization Manuel Section VI Management of Biologicals 3.4, 3.5, 3.6, 4.5, 4.6 = Cold Chain ⁵

British Columbia Mass Immunization Cold Chain Project (2005 -2006) : Mass Clinics - Vaccine Handling Tips; Packing an Insulated Cooler ⁶

The Cold Chain: 2” thick stiff Styrofoam ⁷

Provided professional personal based on demand generated

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⁷ Karin Harrison RN BScN Public Health Services CDHA, The Cold Chain, Oct 9, 2014
PHARMACY RESOURCES

- Cold Chain requirements (recording sheet, smaller coolers for immunization stations)
- Injection resources inc. Sharps container
- Cell phone
- Privacy screens, magazines
- Anaphylaxis kit
- Yoga mat & pillow (2?)
- Extra papers, pens, surveys
- Immunization records
- Liability insurance
- Collaborate with Public Health for vaccine quantity and arrival date, clinics listed on their web site and posters
Can be a Pharmacy Assistant or from the clinic site

Manages flow of patients pre and post injection

Pre injection: ensure show up, forms filled out, have Health Card Number available, keep happy while waiting

Post injection: give survey, collect survey, watch for adverse reactions, talk to walk ins, keep happy while waiting for 20 minutes to be up
Please answer the following questions:

As of Today:

Is this the first time you are receiving this vaccine?

Have you ever fainted or had a serious reaction to any previous vaccine(s)?

Have you received any vaccinations in the last 6 weeks?

Do you have a fever, an active infection, or feel unwell?

Are you allergic to:
- [ ] eggs
- [ ] egg products
- [ ] Thimerosal (a preservative)
- [ ] latex
- [ ] medications

If yes, please describe the reaction:

Do you have any chronic health conditions or immunodeficiencies?

(eg. asthma, diabetes, HIV, cancer)

If yes, please list:

Are you currently on any medications or immunosuppressants?

If yes, please list:

Do you have an active neurological condition (seizure disorder)?

Do you have any bleeding disorders or are you taking any blood-thinners?

If female, are you pregnant or breast feeding?

Have you received blood products (containing immunoglobulins) in the last 3 months?

Side effects from vaccination typically resolve within 2 to 3 days and in most cases, an analgesic such as acetaminophen or ibuprofen taken to reduce fever and/or discomfort.

Common side effects: soreness, tenderness, redness, and/or swelling in the area of the injection site.

Less common side effects: mild fever, headache, and/or muscle aches.

Due to a very rare possibility of an allergic or other reaction (about 1 for every one million vaccinations), please remain in the pharmacy for at least 20 minutes after your vaccination.

If you develop a high fever or unexpected or prolonged side effects (lasting more than 2 days after vaccination), contact your doctor.

**Patient Consent**

- I have read and understood the information provided to me regarding the benefits, side effects, and risks associated with the following injections (as indicated on the back of this form) administered today.

- I have had the opportunity to have my questions answered.

- My dependent, agrees to remain at the pharmacy for at least 20 minutes following immunization.

- I authorize my pharmacist to administer epinephrine and/or life-saving procedures in the event of a severe allergic reaction.

- I authorize my pharmacist to contact me about a follow-up dose if required.

I hereby give my consent to receive the injections (indicated on page 2) today, and release Pharmasave #________ and the vaccination pharmacist/healthcare professional from any and all liability.
## Form 2

**With Signature**

<table>
<thead>
<tr>
<th>Medication/Vaccine Name</th>
<th>Dose</th>
<th>Purpose</th>
<th>Time Given</th>
<th>Route/Site</th>
<th>Lot/Manufacturer/Expiry</th>
</tr>
</thead>
</table>

*Rows 1, 2, and 3 to be completed prior to signing of consent.*

**Follow-Up Required:**

Patient (or Guardian) Signature: ______________________  Pharmacist Signature: ______________________
FORM 3
WITH CONSENT
CALCULATING FISCAL STATUS OF CLINIC

EXPENSES = Total of these costs:
Number of pharmacists x hourly wage x length of clinic = cost
Number of Assistants x hourly wage x clinic +/- or admin time hours = cost
Travel expense (not always) = cost
Admin resources cost i.e. Alcohol swab, cotton ball, bandages = cost

FISCAL OPPORTUNITY = payment per injection ($)

FISCAL STATUS = $ - Total cost
OUTSIDE OF THE BOX - WHERE DID WE GO?
WHO DID WE CHOOSE TO PARTNER WITH?

● Previous partners in health initiatives:
  Mahone Bay and Area Lions Club
  Second Storey Women’s Centre
  Bayview School

● New partners specific to influenza immunization:
  Town of Mahone Bay
  RPS Composites Inc.
  School: PVEC
  Additional Schools: Bridgewater Elementary
  Bridgewater High School
Was receiving the flu shot from your pharmacist convenient for you?

Yes ☐ No

Are you happy with the pharmacist service provided?

1 - Very Unhappy

2 - Unhappy

3 - Neutral

4 - Happy

5 - Very Happy

Would you use this service if offered again next year?

Yes ☐ No

Comments:
To our partners in providing influenza immunizations,

An important part of any initiative is to reflect on the service provided, analyze data collected and then share our combined knowledge with other professionals to improve the provision of services. As a part of this process, it is important to hear your feedback. We have been asked to present our initiative in June 2015 on the Canadian Pharmacy Practice Research Group (CPPRG) webinar and I am hopeful that we will also be presenting at the Canadian Pharmacists Association national conference in May 2015. Please take a moment to share using the following questions and of course add your comments and ideas! Thank you in advance - you may either email the results to me at susan@macquarries.com OR fax to 902-624-9680 (could you do this before Dec. 20th please). Again, it was our pleasure to provide the immunization service and we hope to work together next year!! Susan

Q1. Was the immunization clinic a positive experience for you and your staff?
   1.a. If yes - how so?
   1.b. If no - how could we improve the service?

Q2. Would you like to collaborate on an immunization clinic in 2015?
   2.a. If yes - within the first week of the vaccine availability?
       - within the first 2 weeks of the vaccine availability?
       - within the first 3 weeks of the vaccine availability?
       - your optimum timing would be __________

Q3. Would you like to collaborate on other health promotion clinics/ education opportunities?
The 6 initial partners, all but 1 on board:
  Town Of Mahone Bay
  RPS Composites Inc.
  Mahone Bay and Area Lions Club
  Bayview School
  Park View Education Center
  Second Story Women’s Center = outlier

New partners:
  Bridgewater Elementary School
  Bridgewater High School
Sent flyer with Sept. Billings
Sent flyer 2 weeks before event with Mayor’s letter
Information Poster and forms available at Town Hall
Use of Fire Hall
Design set up, set up, tear down
Encouraged people to pre-fill out forms, available at Town Hall
69 pre-booked, did 87 = increase of 26%
12 injections pre-clinic, 47 injections overflow clinic next day
2 Pharmacists, 2 assistants for 4 hours, assistants enter data as well = building data base as well
Was fiscally positive experience AND we built our data base
Free Seasonal Flu Vaccine Clinic

The Town of Mahone Bay and Kinburn Pharmasave are pleased to offer a seasonal flu vaccine clinic in Mahone Bay.

Monday, October 27, 2014
Mahone Bay Fire Hall (Kinburn Street)
4:00 pm – 8:00 pm

1. Fill out registration and consent forms in advance (available at Kinburn Pharmasave and the Town Hall) and have the completed forms with you when you arrive at the flu vaccine clinic

2. Pre-register by calling Kinburn Pharmasave at 902-624-8347 (choose 1, then choose 2) and say that you would like to pre-register for the flu vaccine clinic at the Fire Hall

Flu shots are free of charge for all Nova Scotians.

Protect yourself and your family this flu season with a flu shot.

➢ Greatly reduce your risk of catching the flu
➢ Stay healthy and active all season
➢ Avoid spreading the flu to friends and loved ones

Everyone is encouraged to get the flu vaccine, but especially people at high risk of complications including the elderly, pregnant women and anyone with chronic medical conditions such as heart disease, asthma, diabetes and those who live with or care for individuals in the high risk groups.
LESSONS LEARNED: TOWN OF MAHONE BAY

- WAS FISCALLY SUSTAINABLE!!!
- Town is run by busy people - be flexible
- Town wants to do the best for its citizens
- Town was very generous with their resources
- Flexibility: assistants keep people moving
- Pharmacist do education and consent with multiples (family) (NS only?)
- Know when 1 pharmacist is enough
- If overwhelmed what do you do?
Interested in becoming a Lion? -
Click On Prospective Member Form

Prospective Member Form

Mahone Bay Area Lions
Proudly Serving Since 1969

Mahone Bay Lions Facebook
https://www.facebook.com/mahonebayarealionsclub.ca

Welcome to the Mahone Bay Area Lions Club's website. Please take the time to click on the buttons on the left hand side of the home page in order to get valuable information about our club.
Lions and VON previously agree to this - went to Lions meeting to get it ok’ed

Once per month

At Sept. Luncheon introduced the idea, spoke on other pharmacy services and left the forms to be filled out

Put up a poster at local Post office

1 pharmacist for 2&1/2 hours, assistant enter data

Oct. Luncheon provided 12 shots of 89 people (13.5% inc. + 1 from our clinic, -1 went to MD)
LESSONS LEARNED: MAHONE BAY LIONS CLUB LUNCHEON

- AS stands now not fiscally sustainable as a stand alone. As part of out reach to the community = 
  
- Pre-educate better as to what the program is = opportunity to combine lunch and flu shot 
- Have a care giver or assigned “Lion” to help fill out forms 
- Ask to come early for shot = arrange with the transportation service 
- Have Lion phone pre-signed up attendees if they are participating in the flu shot as well as lunch
PRESIDENT'S CORNER

Happy New Year to the entire RPS community. I wish you and your families all the best for a safe and prosperous 2015.

Vision. Thanks for your feedback. I received lots of great ideas and themes for a new Vision Statement and I have engaged the help of our Lean Steering Committee (Tony Sampson, Paul Swinend, Bruce Hebbs, Mike Mosley, and Donald Rhodin) to pull these ideas together into a new Vision Statement that is meaningful and inspiring. We hope to be able to introduce this by the end of February.

Employee Engagement. Thank you for participating in the 2014 survey. Results have been tabulated and overall we saw a 1.24% improvement in our scores. This follows a 5.93% improvement from 2012 to 2013. Our score for 2014 was 3.85 compared with 3.83 for 2013. While this is movement in the right direction, I want us to do better. When we are all fully engaged with our work and with each other we can accomplish great things and secure our future. We are analyzing the results and will develop a plan for 2015 to address specific areas of company-wide areas for improvement. We will be looking at strategies that make employee engagement part of our everyday work and not just something that is done at an annual survey time.

“Aligning employees’ values, goals, and aspirations with those of the organization is the best method for building a sustainable work environment not just passionate or proud. They have a line of sight on their own future and on the organization’s mission and goals. They are engaged and in gear, using their talents and discretionary effort to make a difference in their employer’s quest for sustainable business success.”


I look forward to working with all of you to make RPS a more engaged workplace. In the coming weeks we will get together in “Town Hall” meetings to share detailed survey results and our engagement plans for 2015.

LEAN THINKING

Contribute by Tony Sampson — Manager of Manufacturing Systems

The Plan

We have been talking about what we as individuals need to do to practice Lean thinking. I want to do a little cheerleading and describe the needs for a Lean RPS Composites while I describe some of the great work being done by you. I am feeling a huge level of activity on all levels but I think we need to get specific about this.

We are not talking about complicated work and I have heard from everybody that their particular task is complicated and efforts to simplify it are not the way to get things done. I don’t necessarily agree with this but what if we can try and make it more complicated.

How about:

- Find what the customer wants, and when he wants it
- Schedule to meet all these demands
- Deliver the correct information in this order
- Final assembly decide on their detailed order of production
- All suppliers of parts, tools and material follow the assembly plan
Cold call, left initial letter & info
Called back by Safety Co-ordinator (Tanya) to set up meeting with Site Manager
Clinic to start at 8 AM, they would manage production line workers, 22 workers
Tanya took care of having patients fill out forms, show up on time and stay 20 minutes
1 pharmacist for 2&1/2 hours, assistant enter data at pharmacy
LESSONS LEARNED: RPS COMPOSITES INC.

- Call 2 weeks before hand to adjust numbers/schedule
- Be flexible - supposed to be 2 pharmacists did with 1 pharmacist no assistant; Tanya did traffic control
- Ask participants if mind being counselled in twos
- Cold call opened door for further collaborations!!!
- Was fiscally positive!
• 2 initial schools signed on
• Original call in Spring, call back in Fall
• 2 other schools (combined site) signed on as the project progressed
• **ALL** agreed to do the advertising, email, pre-sign up, schedule and traffic control.
• Scheduling needed to account for different lunch, break, dismissal times
• First clinic was 3 hours due to lack of oversight of sign up by pharmacy, the rest were 2&1/2 hours
• **All** schools used 1 pharmacist; 3 schools used an assistant
LESSONS LEARNED: 4 X SCHOOLS

- Different schools had different fiscal viability depending on number signed up and scheduling. One school was neutral with most at a small, positive return.
- Sign up was at least 50% of staff in 2 schools.
- Sign up at 5 minute intervals.
- Only had 2 no shows in all 4 schools.
- Make sure the clinic information is shared with all school staff, not just teachers.
- Contact school 2 weeks before hand to adjust scheduling of appointments.
- PARKING!!
- DO EARLIER!!
In 1 school had 3 walk ins of 25 injections provided. This was from a potential population of 51 emailed. Have your assistant or their traffic controller be open to these opportunities.

Had possibly 2 fence sitters and other teachers who had the injection because the clinic was held (teacher comments included accessibility/ convenience)
SIDE BENEFITS OF OFF SITE CLINICS

- More control of immunization numbers
- Delegated work load to collaborators
- Decreased work load for dispensary team at time of injection i.e. “Where do I get the injection” “Where do I sign up for the flu shot”, “Can I go now”, “I want to change my appointment”, “Can I just get a shot now” - in person or over the phone!
RESULTS:
COLLABORATIVE PARTNER SURVEY
Q1. Positive experience? Yes - pleasant to deal with and facilitating a service for Mahone Bay residents.

Q2. Do in first 2 weeks of flu shot availability

Q3. Open to other collaborative opportunities, depending on the opportunity.
Q1. Positive experience = Yes
How so? As a member of the Mahone Bay Lions Club our motto is “We Serve”. The partnership with Kinburn Pharmasave allowed us to provide another service to the seniors in our area
Q2. Definitely offer at the convenience of Kinburn
Other. Partnership with Kinburn is valued; important, Kinburn is a leader in partnering
Q1. positive experience - Yes
How so? “The immunization clinic was a very positive experience for all of us. Employees were very happy that they did not have to take time and leave work to receive their flu shots as most family physicians only work 9am - 4pm or thereabouts. There were no complaints about the clinic or the delivery of the flu shots whatsoever.

Q2. Do again - yes in first 2 weeks
Q3. Collaborate? “May consider others”
COLLABORATIVE PARTNER SURVEY: 4 X SCHOOLS

- Only 3 of 4 schools returned survey
- Q1. Yes - everyone who participated was glad they did (1 school)

Definitely! Convenience of location, availability (some staff could not get appointments at local clinics), and fence sitters had no excuse not to get the shot (2 schools)
Q2. all 3, Yes to clinic in 2015. do early Fall and let know when clinic can start to book in people

Q3. Collaborate? See the principle, interested in hearing about possibilities (1 school)

Possibly. Not sure what sessions or clinics would be available. There may be something suitable for a parent or community event on health promotion (2 schools)
Thank you for facilitating our recent flu shot clinic. It was an excellent opportunity for our staff to receive this prevention measure. - Principle of a late joining school
RESULTS:
PATIENT SURVEY
Lions Luncheon:
Survey completion rate 9/12 = 75%
Comments on 3 of 9 = 30%
- Very satisfied
- Great service
- Good to combine with luncheon
Town of Mahone Bay Fire Hall:
Survey completion 68 of 87 = 78%  or13 family members = 81/87 = 93%
Comments on 40/68 = 58.8%
  Thanks!   Well received   All Good   Way to go!
  Very pleasant and relaxed   Convenient   OK   Great Job
  Very professional   Excellent - keep up then good service
  See you next year   Perfect time of day   Quick and easy
  Cheerful & friendly workers   Very fast and not unpleasant
  Very good service   Great needles and person giving it
  Whole family at once, injection gentle, kids did not mind it at all
  This is great because it is hard to get into the family doctor
  This service alleviated the service bottleneck of past years
RPS Composites Inc:
Survey completion rate was 100% (22/22)
Comments on 8/22 = 36.4%

😊

This is very convenient, very happy this was offered
Would like to receive this earlier in the season
Very Good No work missed Thanks
Very easy way to get a flu shot
It was fabulous to be able to get this at work
4 x Schools
Survey completion rate of 88%, 92% and the combined schools had 100%
Comments on 53.3%, 52.2% and combined schools had 52.6%
Thank you Very Convenient AWESOME
SO convenient to have it at the school
I have never had a flu shot before - so convenient
Very pleasant and gave lots of information
Perfect idea to go to the workplace
Wonderful generous offer Best shot ever!
Should be an ongoing service for teachers
Q. Were our collaborative partners willing and able to support a fiscally sustainable off site influenza immunization clinic?

A. Qualified yes - all but 1 were fiscally neutral to positive. Data base increased, PR in community to change perception of Pharmacists as Health Care Providers
Collaborative Partners Survey:
(6 of 7 returned = 85.7%)
All want to increase the immunizations provided at the clinics in 2015-2016
ALL want earlier in the season
All interested in other possible collaborative initiatives
Patient Survey:
100% found the clinic convenient
100% would use the clinic next year
Happy? 2 outliers who would use the clinic again said very unhappy = misread?
   1 outlier said somewhat happy but would still come back next year
ALL the rest were Very Happy
Influenza Immunizations AT Kinburn 2013-2014:
437 = 46.3% of Mahone Bay population
Influenza Immunization BY Kinburn 2014-2015:
723 = 76.7% of Mahone Bay population

Clinic Numbers:
Lions Luncheon = 12
Bayview School = 17
RPS Composites Inc. = 22
Town sponsored at Fire Hall = 87
PVEC = 25
BHS, Bridgewater Elementary = 19

Total immunizations from off site clinic = 182 = 25.2% of 723
Flu season 2013 - 2014:
- Kinburn 437 injections
- NS Pharmacy 79,500 injections

Flu Season 2014 -2015:
- Kinburn 723 injections 65% INCREASE with clinics
  
  723-182 = 541 = only 23.8% without clinics
- NS Pharmacy 96,000 injections 20.7% INCREASE

Our increase is over 3X’s NS Average
(Town of 943 people)

*NS injection rates current numbers from PANS Board Member Lisa Zwicker June 9, 2015
Scout your location for large patient populations - develop criteria to suit your practise
Get to know your public health office
DO AS EARLY AS POSSIBLE
Plan ahead, start early & keep in contact
Explain exactly what you need
Encourage collaborators’ ownership of tasks
Check scheduling for efficiency/ effective use of resources
Be flexible, develop Plan B
Have a personable assistant to control traffic/ flow
MAKE NEW FRIENDS!!
Sharing Results to a Wider Community

- Business Section of local paper - June 10, 2015
- Innovation Showcase at the CPhA/OPA 2015 Convention in Ottawa May 30, 2015
- National Webinar through the CPPRG June 23, 2015
CO-OPP PHASE 2 IS IN DISCUSSIONS

THANK YOU - SUSAN & THE TEAM
REFERENCES


